

Massachusetts State Lottery Commission

Statement of Operations

Lottery and Arts Lottery Funds

June, 2017

(\$000's)

	June, 2017	%	Year-to-Date FY2017	%	Year-to-Date FY2016	%	\$ Change	% Change
Revenues								
Instant Games	262,886	68.2%	3,517,783	69.0%	3,615,138	69.1%	-97,355	-2.7%
MegaMillions	5,177	1.3%	60,985	1.2%	69,148	1.3%	-8,163	-11.8%
Powerball	12,378	3.2%	119,334	2.3%	169,091	3.2%	-49,757	-29.4%
Numbers Game	23,681	6.1%	324,506	6.4%	329,372	6.3%	-4,867	-1.5%
Mass Cash	5,841	1.5%	78,861	1.5%	79,626	1.5%	-766	-1.0%
Keno	67,307	17.5%	914,787	17.9%	904,967	17.3%	9,820	1.1%
Jackpot Poker	0	0.0%	2	0.0%	2,170	0.0%	-2,168	-99.9%
All or Nothing	811	0.2%	18,814	0.4%	0	0.0%	18,814	100.0%
Lucky for Life	1,898	0.5%	25,614	0.5%	27,317	0.5%	-1,702	-6.2%
Charity Game Tickets	145	0.0%	1,639	0.0%	1,666	0.0%	-26	-1.6%
Beano Tax (2/5)	53	0.0%	525	0.0%	564	0.0%	-39	-6.9%
Pull Tabs	56	0.0%	748	0.0%	712	0.0%	36	5.0%
License Fees	13	0.0%	119	0.0%	131	0.0%	-12	-9.1%
Bond Fees and Fines	159	0.0%	2,129	0.0%	2,201	0.0%	-71	-3.2%
Service Fees	419	0.1%	5,649	0.1%	5,694	0.1%	-45	-0.8%
Megabucks	1,798	0.5%	23,345	0.5%	24,517	0.5%	-1,172	-4.8%
Miscellaneous Income	0	0.0%	29	0.0%	33	0.0%	-4	-13.4%
Interest	2,897	0.8%	2,897	0.1%	1,585	0.0%	1,312	82.7%
Subtotal Revenues	385,521	100.0%	5,097,765	100.0%	5,233,931	100.0%	-136,166	-2.6%
Subtotal Prizes	280,724	72.8%	3,669,653	72.0%	3,842,314	73.4%	-172,661	-4.5%
Operating Expenses								
Commissions	18,974	4.9%	253,715	5.0%	260,570	5.0%	-6,855	-2.6%
Bonuses	3,005	0.8%	38,193	0.7%	38,916	0.7%	-724	-1.9%
Subtotal Operating Expenses	21,980	5.7%	291,908	5.7%	299,486	5.7%	-7,578	-2.5%
Operating Revenue	82,817	21.5%	1,136,203	22.3%	1,092,130	20.9%	44,073	4.0%
Administrative Expenses								
Salaries	3,259	0.8%	32,485	0.6%	32,261	0.6%	224	0.7%
Advertising	366	0.1%	2,523	0.0%	3,726	0.1%	-1,203	-32.3%
Equip Rental	43	0.0%	173	0.0%	211	0.0%	-38	-18.1%
Admin/Facilities	3,868	1.0%	21,745	0.4%	21,753	0.4%	-8	0.0%
Facilities Rental	402	0.1%	3,645	0.1%	3,471	0.1%	174	5.0%
Telephone	1,421	0.4%	6,896	0.1%	8,007	0.2%	-1,111	-13.9%
Travel	6	0.0%	33	0.0%	28	0.0%	5	18.1%
Employee Benefits	178	0.0%	1,252	0.0%	1,310	0.0%	-58	-4.5%
Off./Other Equipment	3,571	0.9%	4,329	0.1%	7,946	0.2%	-3,616	-45.5%
Postage & Freight	493	0.1%	2,821	0.1%	3,509	0.1%	-688	-19.6%
Maintenance	246	0.1%	1,857	0.0%	1,790	0.0%	66	3.7%
Professional Services	1,486	0.4%	6,941	0.1%	8,416	0.2%	-1,475	-17.5%
Other	28	0.0%	79	0.0%	70	0.0%	10	13.7%
Vehicles	95	0.0%	683	0.0%	733	0.0%	-50	-6.8%
Building Improvements	149	0.0%	613	0.0%	539	0.0%	74	13.6%
Prior Year Adjustment	0	0.0%	32	0.0%	8	0.0%	24	302.3%
Fringe Benefit Alloc.	10,400	2.7%	10,400	0.2%	8,942	0.2%	1,458	16.3%
Subtotal Admin. Expenses	26,009	6.7%	96,506	1.9%	102,719	2.0%	-6,213	-6.0%
Net Profit								
Before Distributions	56,808	14.7%	1,039,697	20.4%	989,411	18.9%	50,286	5.1%

Notes to Financial Statement:

1 Year to date amounts have been adjusted for price accruals.